

Upcoming Classes

PRDS Forms Online Training (FREE!)

February 15, March 8, April 12, May 3, 10 am

Learn how to use PRDS Forms Online, a Web-based real estate forms application allowing you to create, print, and e-mail complete residential real estate transactions from any PC or MAC computer (with an Internet connection) from anywhere in the world.

MLS Training: (FREE!)

February 8

Listing LifeCycle, 10 - 11:30 am

ReaList, 1:30 - 3 pm

February 22

Essentials of Matrix, 10 - 11:30 am

This 90-minute course will provide you with the basic skill requirements for the Matrix search application. Upon completion you will have learned application navigation, inputting search queries, map search, reporting and results options, driving directions, adding search fields, saving searches, e-mailing and printing.

Mastering Matrix, 1:30 - 3 pm

This 90-minute course will provide you with advanced skill levels for the Matrix search application. Upon completion you will have learned sorting results, statistics from results, CMAs from results, area statistics, customizing results, building hot sheets, e-mailing results, and auto e-mailing.

Tax Strategies for the Real Estate Professional

March 1, 10 am - 12 pm

Instructor: Kelly Clark

Cost: \$10 members. \$50 non-members.

This seminar is guaranteed to identify between \$2,500 and \$27,000 in NEW deductions that can be used right away to pocket thousands in tax savings. These deductions are based on tax LAW, but presented so that all can easily understand.

Links to other online classes:

Seniors Real Estate Specialist Course Online

Take the SRES® designation course at your own pace and gain an understanding of the distinct real estate goals, concerns, and needs of seniors today. For more information about the SRES® designation and the SRES® Council, visit www.seniorsrealestate.com